



Ten Reasons to Refer Your Small Business Client to Your SBDC

1. Need to make their business legitimate and understand taxes
2. Need to get their books in order
3. Make a Cash Flow Projection
4. Solve Cash Flow Trouble
5. Need Industry Research
6. Need to review credit history
7. Need to understand buying, selling, or valuation of a business
8. Need to prepare to meet with a lender or investor
9. Employee trouble
10. Need a plan around starting, growth, marketing, or looking ahead to retirement

Bonus: SBDC consulting is a free service

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Accelerating Business Success